

**EFG – Hermes Holding Company**  
**(Egyptian Joint Stock Company)**

**Consolidated financial statements**  
**for the period ended 30 September 2013**  
**&**  
**Review Report**

<b>Contents</b>	<b>Page</b>
Review report	
Consolidated statement of financial position	1
Consolidated income statement	2
Consolidated statement of changes in equity	3
Consolidated statement of cash flows	4
Significant accounting policies and other notes to the consolidated financial statements	5-45



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**Review Report**

**To the Board of Directors of EFG - Hermes Holding Company**

***Introduction***

We have performed a limited review for the accompanying consolidated statement of financial position of EFG – Hermes Holding Company and its subsidiaries as at 30 September 2013 and the related consolidated statements of income, changes in equity and cash flows for the nine months then ended, and a summary of significant accounting policies and other explanatory notes. The company's management is responsible for the preparation and fair presentation of these interim financial statements in accordance with Egyptian Accounting Standards. Our responsibility is to express a conclusion on these interim financial statements based on our limited review.

***Scope of Limited Review***

We conducted our limited review in accordance with Egyptian Standard on Review Engagements 2410, "Limited Review of Interim Financial Statements Performed by the Independent Auditor of the Entity." A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the Company, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim financial statements.

***Conclusion***

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of the Company as at 30 September 2013, and of its consolidated financial performance and its consolidated cash flows for the nine months then ended in accordance with Egyptian Accounting Standards.

*Hassan Bas*  
KPMG Hazem Hassan

Cairo, November 14, 2013

**KPMG** Hazem Hassan  
Public Accountants and Consultants  
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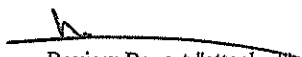
**EFG - Hermes Holding Company**  
**(Egyptian Joint Stock Company)**  
**Consolidated statement of financial position**  
**as at 30 September 2013**

	Note no.	30/9/2013 LE	31/12/2012 LE
<b>Assets</b>			
Cash and due from banks	(5)	15 725 661 588	13 481 980 783
Investments at fair value through profit and loss	(6)	1 181 903 443	633 227 335
Accounts receivables (net)	(7)	736 081 258	84 820 830
Assets classified as held for sale	(4-1)	-	3 346 987 421
Loans and advances	(8)	17 560 989 367	14 285 075 365
Available -for- sale investments	(9)	1 627 793 437	1 400 401 325
Held-to-maturity investments	(10)	21 966 846 309	20 604 633 793
Investments in associates	(11)	80 104 400	72 500 400
Investment property	(12)	342 686 622	132 062 511
Fixed assets (net)	(13)	1 362 814 433	1 153 170 000
Goodwill and other intangible assets	(14)	4 578 527 471	3 607 068 559
Other assets	(15)	1 261 639 479	629 848 811
<b>Total assets</b>		<b>66 425 047 807</b>	<b>59 431 777 133</b>
<b>Liabilities</b>			
Due to banks and financial institutions	(16)	670 552 776	559 230 000
Customers' deposits	(17)	48 637 506 253	44 191 048 838
Accounts payables - customers' credit balances		1 320 510 317	2 486 650
Liabilities classified as held for sale	(4-2)	-	953 163 490
Bonds	(18)	545 247 200	506 028 600
Creditors and other credit balances	(19)	1 306 165 656	867 565 116
Other liabilities	(20)	694 583 051	1 037 797
Current tax liability		68 034 278	68 280 980
Deferred tax liabilities	(21)	625 918 016	576 234 873
Provisions	(23)	287 653 599	338 830 990
<b>Total liabilities</b>		<b>54 156 171 146</b>	<b>48 063 907 334</b>
<b>Shareholders' equity</b>			
Share capital	(24)	2 867 422 500	2 391 473 750
Legal reserve		990 432 067	961 257 586
Share premium		3 289 103 899	3 294 067 512
Other reserves		1 245 242 489	600 494 783
Retained earnings		934 832 854	1 411 730 446
		9 327 033 809	8 659 024 077
Treasury shares	(24-1)	-	(6 918 613)
Shareholders' equity		9 327 033 809	8 652 105 464
Net profit for the period / year		24 590 772	59 577 880
Shareholders' equity including net profit for the period / year		9 351 624 581	8 711 683 344
Non - controlling interests	(25)	2 917 252 080	2 656 186 455
<b>Total shareholders' equity</b>		<b>12 268 876 661</b>	<b>11 367 869 799</b>
<b>Total shareholders' equity and liabilities</b>		<b>66 425 047 807</b>	<b>59 431 777 133</b>

The accompanying notes from page (5) to page (45) are an integral part of these financial statements and are to be read therewith.

  
Mona Zulficar  
Chairperson

  
Yasser El Mallawany  
Executive Managing Director

  
Review Report "attached"

**EFG - Hermes Holding Company**  
**(Egyptian Joint Stock Company)**  
**Consolidated income statement**  
**for the period ended 30 September, 2013**

	Note no.	2013		Reclassified 2012	
		For the period from	For the period from	For the period from	For the period from
		1/7/2013	1/1/2013	1/7/2012	1/1/2012
		to 30/9/2013	to 30/9/2013	to 30/9/2012	to 30/9/2012
		LE	LE	LE	LE
Fee and commission income		284 568 575	824 459 797	223 947 947	776 873 899
Fee and commission expense		( 67 403 976)	( 216 169 434)	( 47 917 114)	( 192 714 130)
Net fee and commission income		217 164 599	608 290 363	176 030 833	584 159 769
Securities gains		658 681	16 295 406	29 265 669	68 090 985
Share of profit of associate	(11)	1 090 938	6 548 503	947 902	5 184 358
Changes in the investments at fair value through profit and loss		59 113 028	88 285 410	41 061 069	73 322 981
Gains from selling assets classified as held for sale	(4-1)	24 599 488	24 599 488	-	-
Foreign currencies differences		( 11 966 255)	84 189 148	4 229 640	11 964 758
Other income	(22)	17 808 306	159 697 986	26 780 130	53 718 127
Noninterest revenue		308 468 785	987 906 304	278 315 243	796 440 978
Interest and dividend income		782 891 575	2 324 146 914	634 104 940	1 861 227 095
Interest expense		( 538 496 978)	(1 591 767 151)	( 435 332 840)	(1 270 616 678)
Net interest income		244 394 597	732 379 763	198 772 100	590 610 417
Total net revenue		552 863 382	1 720 286 067	477 087 343	1 387 051 395
General administrative expenses	(31)	371 746 832	1 106 724 492	335 035 882	972 843 261
Net losses on loans and advances	(8)	9 184 538	29 594 461	7 145 634	15 939 186
Provisions	(23)	6 758 567	20 015 020	8 701 738	26 175 961
Depreciation and amortization	(13),(14)	22 300 584	71 100 602	24 591 387	72 527 398
Impairment loss on assets	(28)	2 786	246 919 487	8 421	2 176 040
Total noninterest expenses		409 993 307	1 474 354 062	375 483 062	1 089 661 846
Net profit before income tax		142 870 075	245 932 005	101 604 281	297 389 549
Income tax expense	(29)	( 26 712 819)	( 60 734 937)	( 17 775 435)	( 65 299 784)
Net profit for the period		116 157 256	185 197 068	83 828 846	232 089 765
Equity holders of the parent		63 800 020	24 590 772	44 523 733	106 437 287
Non - controlling interests	(25)	52 357 236	160 606 296	39 305 113	125 652 478
		116 157 256	185 197 068	83 828 846	232 089 765
Earnings per share	(32)	0.11	0.04	0.08	0.19

The accompanying notes from page (5) to page (45) are an integral part of these financial statements and are to be read therewith.

## Consolidated statement of changes in equity

for the period ended 30 September, 2013

Note no.	Share capital	Legal reserve	Share premium	General reserve	Special reserve	Translation reserve	Fair value reserve	Hedging reserve	Cumulative adjustments		Other reserves	Retained earnings	Treasury shares	Net profit for the year / period	Non - controlling interests	Total
									LE	LE						
	2 391 473 750	956 785 000	3 294 067 512	373 146	41 600 000	185 268 724	( 345 715 394)	( 26 442 387)	( 22 879 686)	135 834 240	1 463 890 665	( 6 918 613)	132 579 926	2 440 146 891	10 640 063 774	
Prior year adjustments	-	-	-	-	-	-	-	-	-	-	-	-	( 12 588 237)	-	( 12 588 237)	
Balance as at 31 December, 2011 (before adjustment)	2 391 473 750	956 785 000	3 294 067 512	373 146	41 600 000	185 268 724	( 345 715 394)	( 26 442 387)	( 22 879 686)	135 834 240	1 463 890 665	( 6 918 613)	119 991 689	2 440 146 891	10 627 475 537	
Foreign currencies translation differences	-	-	-	-	-	43 209 158	-	-	-	-	-	-	-	-	43 209 158	
Net changes in the fair value of available-for-sale investments	-	-	-	-	-	-	329 124 632	-	-	-	-	-	-	-	329 124 632	
Other reserves	-	-	-	-	-	-	-	-	80 297 347	-	-	-	-	-	80 297 347	
Cumulative adjustments	-	-	-	-	-	-	-	-	13 804 105	-	-	-	-	-	13 804 105	
2011 dividends payout	-	4 472 586	-	-	-	-	-	-	-	( 12 240 750)	-	-	( 119 991 689)	-	( 127 759 853)	
Change in non - controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	( 8 611 384)	( 8 611 384)	
Net profit for the period ended 30 September, 2012	-	-	-	-	-	-	-	-	-	-	-	-	106 437 287	125 652 478	232 089 765	
Balance as at 30 September, 2012	2 391 473 750	961 257 586	3 294 067 512	373 146	41 600 000	228 477 882	( 16 590 762)	( 26 442 387)	( 9 075 581)	216 131 587	1 451 649 915	( 6 918 613)	106 437 287	2 557 187 985	11 189 629 307	
Balance as at 31 December, 2012 (before adjustment)	2 391 473 750	961 257 586	3 294 067 512	373 146	41 600 000	390 248 634	( 11 726 929)	( 26 442 387)	( 12 426 631)	218 568 950	1 439 922 052	( 6 918 613)	59 577 880	2 671 366 550	11 411 241 500	
Prior year adjustments	-	-	-	-	-	-	-	-	-	-	( 28 191 606)	-	-	( 15 180 095)	( 43 371 701)	
Balance as at 31 December, 2012 (after adjustment)	2 391 473 750	961 257 586	3 294 067 512	373 146	41 600 000	390 248 634	( 11 726 929)	( 26 442 387)	( 12 426 631)	218 568 950	1 411 730 446	( 6 918 613)	59 577 880	2 656 186 455	11 367 869 799	
Increase in paid in capital - 2012 dividends payout	477 903 750	29 174 481	-	-	-	-	-	-	-	-	( 518 497 592)	-	( 59 577 880)	-	( 70 997 241)	
Foreign currencies translation differences	-	-	-	-	-	433 396 955	-	-	-	-	-	-	-	-	433 396 955	
Transfer other reserves to retained earnings	-	-	-	-	( 41 600 000)	-	-	-	-	-	41 600 000	-	-	-	-	
Net changes in the fair value of available-for-sale investments	-	-	-	-	-	-	257 165 780	-	-	-	-	-	-	-	257 165 780	
Other reserves	-	-	-	-	-	-	-	-	6 473 644	-	-	-	-	-	6 473 644	
Cumulative adjustments	-	-	-	-	-	-	-	-	( 10 688 673)	-	-	6 918 613	-	-	( 10 688 673)	
Cancelling of treasury shares	( 1 955 000)	-	( 4 963 613)	-	-	-	-	-	-	-	-	-	-	-	-	
Change in non - controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	100 459 329	100 459 329	
Net profit for the period ended 30 September, 2013	-	-	-	-	-	-	-	-	-	-	-	-	24 590 772	160 606 296	185 197 068	
Balance as at 30 September, 2013	2 867 422 500	990 432 067	3 289 103 899	373 146	-	823 945 589	245 438 851	( 26 442 387)	( 23 115 304)	225 042 594	934 832 854	-	24 590 772	2 917 252 080	12 268 876 661	

The accompanying notes from page (5) to page (45) are an integral part of these financial statements and are to be read therewith.

**EFG - Hermes Holding Company**  
**(Egyptian Joint Stock Company)**  
**Consolidated statement of cash flows**  
**for the period ended 30 September, 2013**

	For the period ended 30/9/2013 LE	For the period ended 30/9/2012 LE
<b>Cash flows from operating activities</b>		
Net profit before income tax	245 932 005	297 389 549
<b>Adjustments to reconcile net profit to net cash provided by operating activities</b>		
Depreciation and amortization	71 100 602	72 527 398
Provisions formed	20 015 020	42 301 698
Provisions used	( 13 133 769)	( 10 595 766)
Provisions reversed	( 139 892 394)	( 19 839 138)
losses on sale of fixed assets	824 970	2 851 941
Gains on sale of available -for- sale investments	( 12 725)	( 1 308 037)
Gains on sale of assets classified as held for sale	( 24 599 488)	( 3 592 319)
Gains on sale of investment property	-	( 8 922 089)
Changes in the fair value of investments at fair value through profit and loss	( 88 285 410)	( 73 322 988)
Share of profit of equity-accounted investees	( 6 548 503)	( 4 045 950)
Impairment loss on assets	276 513 948	2 007 281
Foreign currency translation differences	584 036 691	74 256 823
Interest expense	-	( 12 789 960)
Currency differences gains	(84 189 148)	( 5 868 860)
Operating profit before changes in working capital	841 761 799	351 049 583
Decrease in other assets	48 869 650	29 229 080
Increase in creditors and other credit balances	70 479 584	106 794 220
Change in loans and advances	(2 034 143 000)	(1 384 460 100)
Change in customers' deposits	287 734 762	2 400 806 686
Increase in accounts receivables	( 90 566 866)	( 215 546 769)
Increase in accounts payables	595 225 758	270 907 172
Increase in investments at fair value through profit and loss	( 249 080 686)	( 178 872 678)
Change in financial assets (over 3 months)	( 584 719 800)	( 528 221 250)
Income tax paid	( 42 724 379)	( 74 015 803)
Net cash (used in) provided from operating activities	<u>(1 157 163 178)</u>	<u>777 670 141</u>
<b>Cash flows from investing activities</b>		
Payments to purchase fixed assets	( 40 441 496)	( 139 617 839)
Proceeds from sale of fixed assets	667 636	3 650 220
Proceeds from projects under construction	-	549 926
Proceeds from sale of available -for- sale investments	26 974	92 852 858
Payments to purchase available -for- sale investments	( 19 646 401)	( 29 581 760)
Payments to purchase investments in subsidiaries and associates	( 12 018 098)	( 1 182 600)
Payments to purchase held to maturity investments	-	( 573 727 050)
Proceeds from sale of held to maturity investments	570 561 000	-
Increase in long term lending	( 11 478 469)	( 21 279 049)
Payments to increase companies' share in Settlement Guarantee Fund	( 7 122 229)	( 1 533 233)
Proceeds from sale of non -current assets held for sale	45 926 600	88 384 524
Net cash provided from (used in ) investing activities	<u>526 475 517</u>	<u>( 581 484 003)</u>
<b>Cash flows from financing activities</b>		
Proceeds from issuing preferred shares	693 450 000	-
Changes in retained earnings	-	29 584 790
Dividends paid	( 113 004 793)	( 42 363 802)
Payments to bonds	( 8 953 139)	-
Payments to long term loans	-	( 15 575 405)
Change in non-controlling interests	( 9 471 500)	( 4 977 560)
Net cash provided from (used in) financing activities	<u>562 020 568</u>	<u>( 33 331 977)</u>
Net change in cash and cash equivalents during the period	( 68 667 093)	162 854 161
Cash and cash equivalents at the beginning of the period (note no. 30)	8 066 129 305	7 086 573 121
Cash and cash equivalents at the end of the period (note no. 30)	<u>7 997 462 212</u>	<u>7 249 427 282</u>

The accompanying notes from page (5) to page (45) are an integral part of these financial statements and are to be read therewith.

**EFG- Hermes Holding Company**  
**(Egyptian Joint Stock Company)**  
**Notes to the consolidated financial statements**  
**for the period ended 30 September 2013**

**1- Description of business**

**1-1 Legal status**

- EFG - Hermes Holding Company -Egyptian Joint Stock Company- was founded in pursuance of decree No. 106 of 1984.
- The company's extraordinary general meeting held on July 22, 1997 resolved to adjust the company's status and convert it in pursuance to the provisions of law No. 95/1992 and its executive regulation.
- EFG – Hermes is the leading investment bank in the Arab world and market leader in securities brokerage, investment banking, asset management, private equity and research.
- EFG-Hermes Group has been converted from an investment bank to an universal bank through the acquisition of Credit Libanais SAL (the Bank) group.

**1-2 Purpose of the company**

- The company's purpose is participation in the companies establishment which issue securities or in increasing their share capitals.
- The company's extraordinary meeting held on March 14, 2004 decided to add the Custody Activity to the purpose of the company.
- The company obtained the approval of Capital Market Authority on February 5, 2007 to execute the Marginal Trading Activity.

**1-3 Acquisition of the Credit Libanais SAL (the Bank)**

- During 2010, EFG-Hermes Holding Company purchased 63.739% a controlling stack in Credit Libanais SAL (the Bank) through its wholly owned subsidiary EFG – Hermes CL Holding SAL for an amount of USD 577.8 million. The company obtained the approval of the Central Bank of Lebanon for the acquisition transaction and the transfer of title had been completed.



The following table summarizes the recognized amounts of assets acquired and liabilities assumed at the acquisition date:

	LE
Total assets	32 750 757 718
Total liabilities	<u>(30 550 046 293)</u>
Net carrying value of assets	2 200 711 425
Increase in carrying value - intangible assets	3 175 551 947
Increase in carrying value - other assets	<u>287 117 311</u>
<b>Fair value of identifiable assets acquired and liabilities assumed</b>	<b><u>5 663 380 683</u></b>

A fair value study was conducted during the period post acquisition of Credit Libanais SAL on the assets and liabilities held on acquisition date and the non-controlling interest has been accounted at its proportionate interest in the fair value of the identifiable assets and liabilities at the acquisition date.

- Credit Libanais SAL (the Bank) has subsidiaries, so the consolidated financial statements of the company for the period ended 30 September 2013 include the accounts of Credit Libanais SAL and its subsidiaries and affiliates as detailed below:

Company's name	% of control
Credit Libanais Investment Bank SAL	99.86
Lebanese Islamic Bank SAL	99.84
Credit International SA	92.82
Cedar's Real Estate SAL	99.92
Soft Management SAL	47
Hermes Tourism & Travel SAL	99.99
Crédit Libanais d'Assurances et de Réassurances SAL	66.97
Business Development Center SARL	98.62
Capital Real Estate SAL	98
Credilease SAL	99.26
Collect SAL	44.94

All subsidiaries were incorporated in Lebanon except for Credit International SA, which was incorporated in Senegal.

## 2- Basis of preparation

### 2-1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the Egyptian Accounting Standards and relevant Egyptian laws and regulations.

### 2-2 Basis of measurement

- The consolidated financial statements are prepared on the historical cost basis, except for the following assets and liabilities which are measured as fair value:

- Derivative financial instruments.
  - Financial instruments at fair value through profit and loss.
  - Available-for-sale financial assets.
- The determination of fair values of financial instruments traded in active markets is based on quoted market prices. For financial instruments where there is no quoted price, fair value is determined by using valuation techniques. Valuation techniques include net present value technique, the discounted cash flow method and comparison to similar instruments for which market observable prices exist.

### **2-3 Functional and presentation currency**

These consolidated financial statements are presented in Egyptian pounds (LE) which is the Company's functional currency.

### **2-4 Use of estimates and judgments**

The preparation of financial statements in conformity with Egyptian Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are described in the following notes:

- Note (23) – provisions.
- Note (26) – contingent liabilities, valuation of financial instruments.
- Note (21) – recognition of deferred tax assets and liabilities.

### **2-5 Financial assets and liabilities**

#### **Recognition and derecognition:**

The Group initially recognizes loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities are initially recognized on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the

contractual cash flows on the financial asset in a transaction in which all the risks and rewards of ownership of the financial asset are transferred.

The Group derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

### **Offsetting**

Financial assets and liabilities are set-off and the net amount is presented in the financial position when, and only when, the Group has a legal right to set-off the amounts or intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

## **3- Significant accounting policies applied**

The accounting policies set out below have been applied consistently with those applied in the previous period presented in these consolidated financial statements and applied consistently by Group's entities.

### **3-1 Basis of consolidation**

The consolidated financial statements include the following companies:

#### **3-1-1 Subsidiaries**

- The consolidated financial statements include all subsidiaries that are controlled by the parent company and which the management intends to continue to control. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.
- Intragroup balances and transactions, including income, expenses and dividends, are eliminated in full. Profits and losses resulting from intragroup transactions that are recognized in assets, such as inventory and fixed assets, are eliminated in full. Intragroup losses may indicate an impairment that requires recognition in the consolidated financial statements. EAS 24 Income Taxes applies to temporary differences that arise from the elimination of profits and losses resulting from intragroup transactions.
- Non - controlling interests shall be presented in the consolidated balance sheet within equity, separately from the parent shareholder's equity. Non - controlling interests in the profit or loss of the group shall also be separately disclosed.

- A parent loses control when it loses the power to govern the financial and operating policies of an investee so as to obtain benefit from its activities.

### **3-1-2 Associates**

Investments in associates are stated at equity method. Under the equity method the investment in associates is initially recognize at cost and the carrying amount is increased or decreased to recognize the investor's share of the profit or loss of the associates after the date of acquisition. Distributions received from associates reduce the carrying amount of the investment.

Losses of an associate in excess of the Company's interest in that associate (which includes any long-term interests that, in substance, form part of the Company's net investment in the associate) are not recognized, unless the Company has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of the acquisition over the Company's share of the net faire value of the identifiable assets, liabilities and contingent liabilities of the associate recognized at the date of acquisition is recognized as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

### **3-2 Translation of the foreign currencies transactions**

The holding company and some of its subsidiaries maintain their books of accounts in Egyptian Pound. Transactions denominated in foreign currencies are recorded at the prevailing exchange rate at the date of transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the prevailing exchange rates at that date. The foreign currencies exchange differences arising on the settlement of transactions and the translation at the balance sheet date are recognized in the income statement.

### **3-3 Translation of the foreign subsidiaries' financials**

As at the balance sheet date the assets and liabilities of these consolidated subsidiaries are translated to Egyptian Pound at the prevailing rate as at the year end, and the shareholders' equity accounts are translated at historical rates, where as the income statement items are translated at the average exchange rate prevailing during the year of the consolidated financial

statements. Currency translation differences are recorded in the shareholders' equity section of the balance sheet as translation reserves adjustments.

### **3-4 Derivative financial instruments**

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational, financial and investment activities. In accordance with its treasury policy, the Group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments. Derivatives are recognized initially at fair value; attributable transaction costs are recognized in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

#### *Cash flow hedges*

Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognized directly in equity to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognized in profit or loss.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognized in equity remains there until the forecast transaction occurs. When the hedged item is a non-financial asset, the amount recognized in equity is transferred to the carrying amount of the asset when it is recognized. In other cases the amount recognized in equity is transferred to profit or loss in the same period that the hedged item affects profit or loss.

#### *Fair value hedges*

Changes in the fair value of a derivative hedging instrument designated as a fair value hedge are recognized in profit or loss. The hedged item also is stated at fair value in respect of the risk being hedged, with any gain or loss being recognized in profit or loss.

### **3-5 Non-current assets held for sale**

Non-current assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower

of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property and biological assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

### **3-6 Fixed assets depreciation**

Fixed assets are stated at historical cost and presented in the balance sheet net of accumulated depreciation and impairment (Note 3-11). Depreciation is charged to the income statement over the estimated useful-life of each asset using the straight-line method. The following are the estimated useful lives, for each class of assets, for depreciation calculation purposes:

	<b>Estimated useful life</b>
- Buildings	33.3 - 40 years
- Office furniture, equipment & electrical appliances	2-16.67 years
- Computer equipment	3.33 - 5 years
- Transportation means	3.33 - 8 years

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the property and equipment. All other expenditure is recognized in the income statement as an expense as incurred.

### **3-7 Projects under construction**

Projects under construction are recognized initially at cost. Cost includes all expenditures directly attributable to bringing the asset to a working condition for its intended use. Property and equipment under construction are transferred to property and equipment caption when they are completed and are ready for their intended use.

### **3-8 Intangible assets**

#### **3-8-1 Goodwill**

Goodwill (positive and negative) represents amounts arising on acquisition of subsidiaries, associates. Goodwill (positive and

negative) represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired at acquisition date.

- Positive goodwill is stated at cost less impairment losses (note 3-11).
- While negative goodwill arose from business combinations after applying International Financial Reporting Standards (IFRS3) will be recognized directly in the income statement.
- Goodwill resulting from further acquisitions after control is obtained is determined on the basis of the cost of the additional investment and the carrying amount of net assets at the date of acquisition, accordingly, no fair value adjustments would be recognized.

### **3-8-2 Other intangible assets**

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortization and impairment losses (note 3-11). Amortization is recognized in the income statement on a straight – line basis over the estimated useful lives of intangible assets which have useful lives.

The following are the estimated useful lives, for each class of assets, for amortization calculation purposes:

	<b>Estimated useful life</b>
- Research and development expenses	3 years
- Key money	10 years
- License and franchise	5 years
- Software	3 years

### **3-8-3 Subsequent expenditure**

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

### **3-9 Treasury bills**

Treasury bills are recorded at nominal value and the unearned income is recorded under the item of "creditors and other credit balances". Treasury bills are presented on the balance sheet net of the unearned income.

### **3-10 Investments**

#### **3-10-1 Investments at fair value through profit and loss**

An instrument is classified as at fair value through income statement if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through income statement if the Company manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in income statement when incurred. Financial instruments at fair value through income statement are measured at fair value, and changes therein are recognized in income statement.

#### **3-10-2 Available-for-sale financial investments**

Available-for-sale financial assets are valued at fair value, with any resultant gain or loss being recognized in equity, except for impairment losses which is recognized in the income statement. When these investments are derecognized, the cumulative gain or loss previously recognized directly in equity is recognized in the income statement. The fair value of investments available for sale, identifies based on quoted price of the exchange market at the balance sheet date, investments that are not quoted, and whose fair value can not be measured reliably are valued by an accepted valuation techniques including the use of new objective techniques or discounted cash flow analysis or option pricing models or other valuation techniques – if the company can not estimate the fair value, it can be stated at cost less impairment loss.

#### **3-10-3 Held-to-maturity investments**

Held-to-maturity investments are bought with the ability and intention to hold until maturity. They are stated in the statement of financial position at their amortized cost, after taking into account any discount or premium on acquisition, less provision for impairment value. Differences between amortized cost and redemption price are prorated over the period of the securities.

#### **3-10-4 Investment property**

Investment property is recorded at fair value, any gain or loss arising from a change in the fair value of investment property shall be recognized in profit or loss for the period in which it arises.



### **3-11 Impairment**

#### **3-11-1 Financial assets**

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognized in profit or loss. Any cumulative loss in respect of an available-for-sale financial asset recognized previously in equity is transferred profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost and available-for-sale financial assets that are debt securities, the reversal is recognized in profit or loss. For available-for-sale financial assets that are equity securities, the reversal is recognized directly in equity.

#### **3-11-2 Non-financial assets**

The carrying amounts of the Group's non-financial assets, other than investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognized in profit or loss.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

### **3-12 Cash and cash equivalents**

For the purpose of preparing the statement of cash flows, cash and cash equivalents includes the balances, whose maturity not exceeding three months from the date of acquisition and the balances included cash on hand, cheques under collection and due from banks and financial institutions.

### **3-13 Interest-bearing borrowings**

Interest-bearing borrowings are recognized initially at fair value less attributable transaction costs. Subsequent to initial recognition, Interest-bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of the borrowings on an effective interest basis.

### **3-14 Other assets**

Other assets are recognized at cost less impairment losses (note 3-11).

### **3-15 Provisions**

Provisions are recognized when the group has a legal or constructive current obligation as a result of a past event and it's probable that a flow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Provisions are reviewed at the balance sheet date and amended (when necessary) to represent the best current estimate.

### **3-16 Legal reserve**

The Company's Statutes provides for deduction of a sum equal to 5% of the annual net profit for formation of the legal reserve. Such deduction will be ceased when the total reserve reaches an amount equal to half of the company's issued capital and when the reserve falls below this limit, it shall be necessary to resume the deduction.

### **3-17 Share capital**

#### **3-17-1 Repurchase of share capital**

When share capital recognized as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognized as a change in equity.

Repurchased shares are classified as treasury stock and presented as a deduction from total equity.

#### **3-17-2 Dividends**

Dividends are recognized as a liability in the year in which they are declared.

### **3-18 Revenue recognition**

#### **3-18-1 Gain (loss) on sale of investments**

Gain (loss) resulting from sale of investments are recognized on transaction date and measured by the difference between cost and selling price less selling commission and expenses. In case of derecognizing of investments in associate, the difference between the carrying amount and the sum of both the consideration received and cumulative gain or loss that had been recognized in shareholders' equity shall be recognized in profit or loss.

#### **3-18-2 Dividend income**

Dividend income is recognized when declared.

#### **3-18-3 Custody fee**

Custody fees are recognized when the service is provided and the invoice is issued.

#### **3-18-4 Interest income and expenses**

Interest income and expenses are recognized in the income statement under "Interest income" item or "Interest expenses" by using the effective interest rate of all instruments bearing interest other than those classified held for trading or which have been classified when at inception fair value through profits and losses.

#### **3-18-5 Fee and commission income**

Fee related to servicing the loan or facility are recognized within the income when performing the service while the fees and commissions related to non-performing or impaired loans are not

recognized, instead, they are to be recorded in marginal records off the balance sheet. Then they are recognized within the income pursuant to the cash basis when the interest income is recognized. As for fees which represent an integral part of the actual return on the financial assets, they are treated as an amendment to the rate of actual return.

### **3-18-6 Brokerage commission**

Brokerage commission resulting from purchase of and sale of securities operations in favor of clients are recorded when operation is implemented and the invoice is issued.

### **3-18-7 Management fee**

Management fee is calculated as determined by the management contract of each investment fund & portfolio and recorded on accrual basis.

### **3-18-8 Incentive fee**

Incentive fee is calculated based on certain percentages of the annual return realized by the fund and portfolio, however these incentive fee will not be recognized until revenue realization conditions are satisfied and there is adequate assurance of collection.

## **3-19 Long term lending**

Long term lending is recognized at cost net of any impairment loss. The group evaluates the loans at the balance sheet date, and in case of impairment in the redeemable value of the loan the loan is reduced by the value of impairment loss which is recognized in income statement.

## **3-20 Expenses**

### **3-20-1 Employees' pension**

The Company contributes to the government social insurance system for the benefit of its personnel in accordance with the social insurance law. Under this law, the employees and the employers contribute into the system on a fixed percentage-of-salaries basis. The Company's liability is confined to the amount of its contribution. Contributions are charged to income statement using the accrual basis of accounting.

### **3-20-2 Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Taxation is provided for in accordance with the fiscal regulations of the respective countries in which the Company and its subsidiaries operate.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

### **3-21 Earnings per share**

The company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

### **3-22 Profit sharing to employees**

The holding company pays 10% of its cash dividends as profit sharing to its employees provided that it will not exceed total employees annual salaries. Profit sharing is recognized as a dividend distribution through equity and as a liability when approved by the Company's shareholders.

### **3-23 Loans and advances to customers and related provision**

Loans and advances to customers are stated at principal together with interest earned at the statement of financial position date, and after deduction of unrealized interest and provisions on sub-standard, doubtful and bad debts. These provisions are reviewed periodically by the management of the Bank, using criteria that are consistent with those of the preceding year. Specific provision for credit losses is determined by assessing each case individually.

Provisions for doubtful and bad debts are set up to cover any possible losses in principal and interest in the existing portfolio of loans and advances to customers and contingent accounts.

The level of provision to be constituted is based on the difference between the book value and the present value of the expected future cash flows after taking into consideration the realizable value of the guarantees provided. This provision charge is accounted in the statement of income. No general provisions are requested on the loan portfolio apart from the "Reserve for general banking risks".

Provisions on doubtful accounts are written back to income only when the debt is restructured or repayment effectively resumed. Provision charges and provisions written back are recorded under "Net losses on loans and advances", in the statement of income.

Doubtful and bad loans and advances are written-off from the statement of financial position and are recorded as memorandum accounts when all possible means of collection recourses have been exhausted, and the possibility if any future recovery is considered to be remote.

#### **3-24 Unrealized interest on sub-standard, doubtful and bad debts**

Interest on non performing loans and advances are only recognized in the statement of income upon realization. Interest receivable from sub-standard, doubtful and bad loans is reserved and deducted directly from the loan accounts at the year-end.

Interests are transferred to the "unrealized interest" account for every loan considered by the management as doubtful in the short run and transferred to the "non ordinary loans" account in accordance with the Lebanon Central Bank Circular N° 58.

#### **3-25 Assets acquired in satisfaction of loans (unquoted assets ready for sale)**

Real estate property acquired through the enforcement of security over loans and advances to customers is measured at cost less any accumulated impairment losses. The acquisition of such assets is regulated by the Lebanon Banking Authorities which require the liquidation of these assets within 2 years from acquisition. In case of default of liquidation the Group's lead regulator requires an appropriation from the yearly net income to a special reserve that is reflected under equity. This reserve can neither be distributed nor considered as an equity component while calculating the ratios set according to applicable laws, regulations and decisions.

#### **3-26 Due from banks and other financial institutions**

These are stated at cost less any amounts written off and provision for impairment where necessary.

### **3-27 Customers' deposits**

All money market and customer deposits are carried at cost including interest, less amounts repaid.

### **3-28 Fiduciary assets**

Assets held in trust or in a fiduciary capacity are not treated as assets of the group and accordingly did not recorded in the balance sheet.

### **3-29 Reserves for general banking risks**

In compliance with the Lebanon Central Bank regulations and effective year 1996, Lebanese banks should appropriate from net profit for the year a minimum of 0.2% and a maximum of 0.3% from the total risk weighted assets and off balance sheet items based on rates specified by the Central Bank of Lebanon for any unspecified risks. The consolidated ratio should not be less than 1.25% of these risks at the end of the tenth financial year and 2% at the end of the twentieth financial year.

This reserve is not available for distribution, and is constituted in Lebanese weighted assets and off balance sheet items.

### **3-30 Allowances for credit losses**

Specific impairment for credit losses is determined by assessing each case individually. This method applies to classified loans and advances and the factors taken into consideration when estimating the allowance for credit losses including the counterparty's credit limit, the counterparty's ability to generate cash flows sufficient to settle his advances and the value of collateral and potential repossession.

### **3-31 Segment reporting**

A segment is a distinguishable component of the group that is engaged either in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subjected to risks and rewards that are different from those of other segments. The group's primary format for segment reporting is based on business segment.

### **3-32 Discontinued operations**

- A discontinued operation is a component of the Group's business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale, or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative income statement is re-presented as if the operation had been discontinued from the start of the comparative period.

- If an entity has classified an asset or disposal group as held for sale, but the criteria are no longer met, the entity shall cease to classify the asset or disposal group as held for sale, also the results of operations of the component previously presented in discontinued operations shall be reclassified and included in income from continuing operations for all periods presented. The amounts for prior periods shall be described as having been re-presented.

#### 4- Discontinued operation

- **Strategic alliance with QInvest L.L.C.**

EFG Hermes Holding Company's Extraordinary General Assembly - the parent company- agreed at the meetings dated June 2, 2012 and September 16, 2012 to enter into a strategic alliance with QInvest through its subsidiary EFG Hermes Qatar LLC which will be 60% owned by QInvest and 40% owned by EFG Hermes Holding. The agreement involves the moving of the following business lines, Brokerage, Research, Asset Management, Investment Banking and the Infrastructure Fund businesses to EFG Hermes Qatar LLC.

- On May 1, 2013 EFG Hermes Holding Company and QInvest, announced that the long-stop date for the satisfaction of the conditions precedent for their joint venture agreement to proceed had been reached without receiving the necessary regulatory approvals from the Egyptian Financial Supervisory Authority (EFSA). As a result of the long-stop date being reached, the joint venture agreement will automatically terminate.

#### 4-1 Assets classified as held for sale

	30/9/2013	31/12/2012
	LE	LE
Cash and due from banks	--	989 535 669
Investments at fair value through profit and loss	--	271 103 128
Accounts receivables (net)	--	545 705 549
Available -for- sale investments	--	42 609 363
Investment property	--	193 913 067
Fixed assets (net) *	--	72 923 390
Goodwill and other intangible assets	--	646 120 259
Other assets	--	585 076 996
	<hr/>	<hr/>
Balance	--	3 346 987 421
	=====	=====



\* The Extraordinary General Assembly of Financial Brokerage Group Company – one of company's subsidiary – 99.92% - approved in its session held on May 29, 2013 to the sale of the entire parts of the building no. 58 Tahrir St.El Dokki Egypt and common share in the land owned by the Company which their net book value are represented in the following:

	LE
Land	5 360 000
Buildings	8 040 512
	<hr/>
Balance	13 400 512
	<hr/> <hr/>

The total selling price amounted to LE 38 million and the gain from sale amounted to LE 24 599 488.

#### 4-2 Liabilities classified as held for sale

	30/9/2013	31/12/2012
	LE	LE
Due to banks and financial institutions	--	20 283 764
Accounts payables - customers' credit balances	--	699 431 731
Creditors and other credit balances	--	156 778 342
Current tax liability	--	27 042 993
provisions	--	49 626 660
	<hr/>	<hr/>
Balance	--	953 163 490
	<hr/> <hr/>	<hr/> <hr/>

#### 5- Cash and due from banks

	30/9/2013	31/12/2012
	LE	LE
Cash on hand	328 679 393	238 630 983
Central Bank of Lebanon *		
- Demand deposits	956 004 200	992 329 800
- Time deposits	7 415 108 000	6 524 044 800
Other Central Banks		
- Demand deposits	262 563 400	284 541 600
- Time deposits	53 406 000	--
Cheques under collection	4 422 842	--
Banks - current accounts (net)	1 306 044 162	88 795 696
Banks - demand deposits	1 181 203 719	702 274 516
Banks - time deposits	4 179 709 472	4 584 335 588
Accrued interest	38 520 400	67 027 800
	<hr/>	<hr/>
Balance	15 725 661 588	13 481 980 783
	<hr/> <hr/>	<hr/> <hr/>

\* Current accounts with Central Bank of Lebanon include non-interest earning cash compulsory reserves in Lebanese Pounds computed on the basis of 25% and 15% of the average weekly sight and term customers' deposits in Lebanese Pounds in accordance with Lebanon banking regulations.

**6- Investments at fair value through profit and loss**

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Mutual Fund certificates	759 644 372	413 959 391
Equity securities	23 031 282	18 064 095
Debt securities	180 235 246	120 517 649
Treasury bills	218 992 543	80 686 200
	<hr/>	<hr/>
Balance	1 181 903 443	633 227 335
	<hr/> <hr/>	<hr/> <hr/>

**7- Accounts receivables**

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Accounts receivables (net)	798 109 854	84 825 375
Other brokerage companies (net)	(62 028 596)	(4 545)
	<hr/>	<hr/>
Balance	736 081 258	84 820 830
	<hr/> <hr/>	<hr/> <hr/>

**8- Loans and advances**

		<b>30/9/2013</b>	<b>31/12/2012</b>
		<b>LE</b>	<b>LE</b>
Loans and advances to customers	(8-1)	17 484 730 567	14 028 029 017
Loans and advances to related parties	(8-2)	76 258 800	166 353 600
Other loans – note (28)		--	90 692 748
		<hr/>	<hr/>
Balance		17 560 989 367	14 285 075 365
		<hr/> <hr/>	<hr/> <hr/>

## 8-1 Loans and advances to customers

	30/9/2013				31/12/2012
	Gross	Unrealized	Impairment	Carrying	Carrying
	Amount	Interest	Allowance	Amount	amount
	LE	LE	LE	LE	LE
<b>Regular retail customers</b>					
Cash collateral	431 323 600	--	--	431 323 600	477 838 200
Mortgage loans	5 555 634 201	--	--	5 555 634 201	5 133 424 377
Personal loans	957 421 000	--	--	957 421 000	1 602 153 000
Credit cards	173 608 600	--	--	173 608 600	172 481 400
Others	1 342 528 400	--	--	1 342 528 400	99 531 600
<b>Regular corporate customers</b>					
Corporate	8 027 522 543	--	--	8 027 522 543	4 732 676 303
<b>Classified retail customers</b>					
Watch	101 801 151	--	--	101 801 151	297 861 468
Substandard	138 092 000	(41 432 200)	--	96 659 800	62 697 600
Doubtful	249 729 400	(103 030 800)	(87 818 600)	58 880 000	49 295 400
Bad	35 870 800	(15 129 400)	(20 741 400)	--	--
<b>Classified corporate customers</b>					
Watch	642 015 272	--	--	642 015 272	1 327 867 469
Substandard	18 229 800	(4 393 000)	--	13 836 800	26 896 800
Doubtful	304 699 400	(94 346 000)	(106 223 200)	104 130 200	74 197 200
Bad	6 315 800	(1 573 200)	(4 742 600)	--	--
<b>Collective provision for retail</b>					
loans	--	--	(30 884 400)	(30 884 400)	(28 198 800)
<b>Collective provision for</b>					
corporate loans	--	--	(49 017 600)	(49 017 600)	(44 280 600)
Accrued interest receivable	59 271 000	--	--	59 271 000	43 587 600
Balance	18 044 062 967	(259 904 600)	(299 427 800)	17 484 730 567	14 028 029 017

## 8-2 Loans and advances to related parties

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Regular Retail loans	593 400	1 180 200
Regular Corporate loans	75 656 200	165 173 400
Accrued interest receivable	9 200	--
	<hr/>	<hr/>
Balance	76 258 800	166 353 600
	<hr/> <hr/>	<hr/> <hr/>

## 9- Available - for- sale investments

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Preferred shares	126 688 600	103 147 800
Equity securities	611 996 685	563 352 448
Mutual fund certificates	882 548 552	726 941 677
Accrued interest receivable	6 559 600	6 959 400
	<hr/>	<hr/>
Balance	1 627 793 437	1 400 401 325
	<hr/> <hr/>	<hr/> <hr/>

## 10- Held-to-maturity investments

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Lebanese government treasury bills and Eurobonds	15 559 921 865	14 420 404 321
Other sovereign bonds	72 385 600	39 824 400
Certificates of deposit issued by banks	5 670 439 480	5 591 717 097
Other debt instruments	271 848 164	220 173 975
Accrued interest receivable	392 251 200	332 514 000
	<hr/>	<hr/>
Balance	21 966 846 309	20 604 633 793
	<hr/> <hr/>	<hr/> <hr/>

### 11- Investments in associates

	2013	2012		
	Ownership	Ownership	30/9/2013	31/12/2012
	%	%	LE	LE
Agence Générale de Courtage d'Assurance SAL	25.86	25.86	34 385 000	31 050 600
Credit Card Management SAL	28.96	28.96	11 086 000	9 949 800
International Payment Network SAL	20.18	20.18	7 498 000	6 753 600
Net Commerce SAL	21.88	21.88	1 205 200	1 071 000
Liberty Executive Center SAL	29.98	29.98	55 200	50 400
Hot Spot Properties SAL	32.23	32.23	9 315 000	8 505 000
Dourrat Loubnan Al Iqaria SAL	30.14	30.14	16 560 000	15 120 000
Balance			80 104 400	72 500 400

### 12- Investment property

Investment property amounted LE 342 686 622 as at 30 September, 2013 , represents the following:

- LE 132 062 511 represents the fair value of the area owned by EFG – Hermes Holding Company in Nile City Building
- LE 57 337 600 represents the fair value of the area owned by EFG – Hermes Holding Company in the Index Tower – UAE.
- LE 153 286 511 represents the fair value of the area owned by EFG – Hermes UAE Limited, one of the subsidiaries, in the Index Tower – UAE.

**13- Fixed assets**

Particular	Office furniture, equipment & electrical Appliances				Vehicles	* Projects Under Construction	Total LE
	Land & Buildings LE	Leasehold Improvements LE	Computer Equipment LE	LE			
Balance as at 1/1/2013	891 349 144	210 586 656	44 351 142	16 085 368	194 325 600	1 591 700 092	
Transferred from assets held for sale	49 050 606	13 538 761	38 508 054	4 044 394	9 784 500	214 547 688	
Additions	638 271	476 896	2 846 593	593 580	27 027 000	35 185 096	
Disposals	( 68 000)	( 1 137 924)	( 12 329 005)	( 856 661)	--	( 32 824 979)	
Reclassification of assets	--	2 718 600	--	--	( 3 712 200)	--	
Foreign currency translation differences	56 514 050	21 918 118	2 782 788	757 038	104 585 000	221 832 776	
Transfer to assets held for sale	(19 110 270)	--	--	--	--	(19 110 270)	
<b>Total cost as at 30/9/2013</b>	<b>978 373 801</b>	<b>248 101 107</b>	<b>76 159 572</b>	<b>20 623 719</b>	<b>332 009 900</b>	<b>2 011 330 403</b>	
Accumulated depreciation as at 1/1/2013	103 546 492	150 602 255	31 847 456	11 556 536	--	438 530 092	
Transferred from assets held for sale	17 034 591	8 192 213	36 014 405	3 511 756	--	141 624 298	
Depreciation	18 909 633	12 790 712	4 947 856	1 243 243	--	63 913 540	
Disposals' accumulated depreciation	--	( 867 280)	( 12 305 638)	( 620 240)	--	( 31 104 048)	
Foreign currency translation differences	6 666 371	14 097 150	2 686 349	470 190	--	41 261 846	
Transfer to assets held for sale	(5 709 758)	--	--	--	--	(5 709 758)	
<b>Accumulated depreciation as at 30/9/2013</b>	<b>140 447 329</b>	<b>184 815 050</b>	<b>63 190 428</b>	<b>16 161 485</b>	<b>--</b>	<b>648 515 970</b>	
Carrying amount as at 30/9/2013	837 926 472	63 286 057	12 969 144	4 462 234	332 009 900	1 362 814 433	
Carrying amount as at 31/12/2012-continued operation	787 802 652	59 984 401	12 503 686	4 528 832	194 325 600	1 153 170 000	
Carrying amount as at 31/12/2012-discontinued operation. note no. (4-1)	32 016 015	5 346 548	2 493 649	532 638	9 784 500	72 923 390	

\* Projects under construction are represented in the following :

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Office spaces in Egypt	9 784 500	--
Preparation of new headquarters – Credit Libanais SAL “the Bank” - Lebanon	322 225 400	194 325 600
Balance	<u>332 009 900</u>	<u>194 325 600</u>
	=====	=====

**14- Goodwill and other intangible assets**

		<b>30/9/2013</b>	<b>31/12/2012</b>
		<b>LE</b>	<b>LE</b>
Goodwill	(14-1)	707 539 161	65 083 756
Other intangible assets	(14-2)	3 870 988 310	3 541 984 803
Balance		<u>4 578 527 471</u>	<u>3 607 068 559</u>
		=====	=====

14-1 Goodwill is relating to the acquisition of the following subsidiaries:

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Flemming CIIC group (S.A.E) – Egypt	63 483 756	63 483 756
EFG- Hermes Oman LLC	66 039 857	--
EFG- Hermes IFA Financial Brokerage Company (KSC) – Kuwait	567 776 330	--
IDEA VELOPERS – Egypt	1 600 000	1 600 000
EFG- Hermes Jordan	8 639 218	--
Balance	<u>707 539 161</u>	<u>65 083 756</u>
	=====	=====

14-2 Other intangible assets are represented in the following :

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Branches network - Credit Libanais Bank	3 844 268 125	3 521 084 100
Key Money	1 237 400	1 251 600
Licenses & Franchise	8 977 056	3 334 800
Software	16 505 729	16 314 303
Balance	<u>3 870 988 310</u>	<u>3 541 984 803</u>
	=====	=====

## 15- Other assets

		30/9/2013	31/12/2012
		LE	LE
Deposits with others	(15-1)	50 432 855	26 486 689
Downpayments to suppliers		1 808 381	89 280
Prepaid expenses		193 736 376	190 882 289
Employees' advances		17 274 417	3 950 161
Accrued revenues		28 618 653	17 014 831
Taxes withheld by others		8 921 292	8 161 658
Payments for investments	(15-2)	7 454 500	8 454 500
Re-insurers' share of technical reserve		70 352 400	69 875 400
Receivables - sale of investments		83 480 206	--
Receivables-sale of assets classified as held for sale	(4-1)	20 000 000	--
Infra Egypt fund		3 625 698	--
Settlement Guarantee Fund		36 364 843	211 287
Unquoted assets - Ready for sale acquired in satisfaction of loans		178 590 400	167 676 600
Due from EFG- Hermes Employee Trust		345 159 750	--
Due from Ara inc. company		540 656	--
Due from related parties		73 761 000	21 789 600
Re-insurance accrued commission		16 514 000	15 078 000
Cards transaction on ATM		7 521 000	1 638 000
Re-insurance debtors		2 194 200	1 050 000
Sundry debtors		115 288 852	97 490 516
Balance		<u>1 261 639 479</u>	<u>629 848 811</u>

15-1 Deposits with others include an amount of LE 27 669 000 (equivalent to LBP 6 015 million) represents deposit blocked by Credit Libanais SAL (the Bank) with the Ministry of Finance of Lebanon , in addition to an amount of LE 19 137 950 in the name of the subsidiaries, Financial Brokerage Group Company and Hermes Securities Brokerage Company which represents blocked deposits for Same Day Trading Operations Settlement takes place in the Egyptian Stock Exchange. Both companies are not entitled to use these amounts without prior approval from Misr Clearance Company.

15-2 Payments for investments are represented in the following:

	30/9/2013	31/12/2012
	LE	LE
Arab Visual Company	3 749 500	3 749 500
IDEA VELOPERS	25 000	25 000
AAW Company for Infrastructure	3 040 000	3 040 000
International Company for Projects Management	--	1 000 000
EFG –Hermes Direct Fund Management	640 000	640 000
	<u>7 454 500</u>	<u>8 454 500</u>



**16- Due to banks and financial institutions**

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Current deposits of banks	380 903 326	126 327 600
Time deposits	42 163 600	116 457 600
Financial institutions	244 482 050	313 135 200
Accrued interest payable	3 003 800	3 309 600
	<hr/>	<hr/>
Balance	670 552 776	559 230 000
	<hr/> <hr/>	<hr/> <hr/>

**17- Customers' deposits**

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
<b>Deposits from customers (private sector):</b>		
Saving accounts	28 043 532 954	25 224 625 500
Term deposits	11 065 548 400	11 804 423 400
Current accounts	4 662 066 500	3 853 067 738
	<hr/>	<hr/>
	43 771 147 854	40 882 116 638
<b>Deposits from customers (public sector):</b>		
Saving accounts	281 221 000	224 754 600
Term deposits	2 023 632 000	942 471 600
Current accounts	525 807 600	576 025 800
	<hr/>	<hr/>
	2 830 660 600	1 743 252 000
Others	146 197 199	81 488 400
	<hr/>	<hr/>
	46 748 005 653	42 706 857 038
Accrued interest payable	226 094 600	225 850 800
	<hr/>	<hr/>
	46 974 100 253	42 932 707 838
<b>Deposits from related parties:</b>		
Long term saving accounts	560 606 600	382 548 600
Short term saving accounts	--	33 600
Long term deposits	999 796 200	784 950 600
Short term deposits	97 915 600	87 389 400
Accrued interest payable	5 087 600	3 418 800
	<hr/>	<hr/>
	1 663 406 000	1 258 341 000
	<hr/>	<hr/>
Balance	48 637 506 253	44 191 048 838
	<hr/> <hr/>	<hr/> <hr/>

## 18- Bonds

On November 11, 2010 Credit Libanais SAL issued US.\$ 75 000 000, 6.75% Subordinated Bonds due January 15, 2018 at an issue price of 100% of their principal amount. The bonds have been fully underwritten. The net proceeds from the sale of Bonds will be used for general corporate purposes, and the obligation of the issuer in respect of the Bonds constitutes direct, unsecured and general obligation of the issuer. The Arranger of the offering is Credit Libanais Investment Bank SAL (an affiliate) and the Bonds will not be listed on any stock exchange. The bonds balance is equivalent to LE 545 247 200 as at September 30, 2013 versus LE 506 028 600 as at December 31, 2012.

## 19- Creditors and other credit balances

	30/9/2013	31/12/2012
	LE	LE
Margins held against documentary credits	174 041 000	82 559 400
Technical reserve for insurance companies	350 460 200	310 191 000
Social Insurance Association	566 859	219 138
Unearned revenues	12 298 556	6 316 801
Suppliers	164 221 834	197 937 600
Accrued expenses	255 110 443	66 209 113
Clients' coupons- Custody Activity	5 733 030	6 926 836
Due to Industry Modernization Center	5 584 113	5 695 508
Dividends payable	107 075 585	29 871 308
Cards transaction on ATM	55 747 400	19 278 000
Re-insurance creditors	136 210 600	136 260 600
Sundry creditors	39 116 036	6 099 812
Balance	<u>1 306 165 656</u>	<u>867 565 116</u>

## 20- Other liabilities

	30/9/2013	31/12/2012
	LE	LE
Preferred shareholders in subsidiaries *	693 450 000	--
Others	1 133 051	1 037 797
Balance	<u>694 583 051</u>	<u>1 037 797</u>

\* On 16 September 2013, the extraordinary general meeting of Credit Libanais SAL (the Bank) approved to issue 1 000 000 preferred shares at a price of LBP 11 000 per share with total amount of LBP 11 000 million (equivalent to LE 50 600 000). These shares were issued and fully paid during the period.

The extraordinary general meeting of the Bank approved at the same date to issue the share with premium amounting to LBP 139 750 per share with total amount of LBP 139 750 million (equivalent to LE 642 850 000), settled in cash by the subscribers according to the terms set by the extraordinary general meeting on 4 July 2013.

## 21- Deferred tax liabilities

Deferred tax assets and liabilities are attributable to the following:

(A) Deferred tax	30/9/2013		31/12/2012	
	Assets	Liabilities	Assets	Liabilities
	LE	LE	LE	LE
Fixed assets depreciation	--	5 846 588	--	4 762 302
Expected claims provision	2 115 169	--	90 750	--
Impairment loss on assets	5 191 344	--	2 393 287	--
Prior year losses forward	2 792 027	--	38 925	--
Company's share in subsidiaries's profits	--	7 597 190	--	5 546 978
Total deferred tax assets / liabilities	10 098 540	13 443 778	2 522 962	10 309 280
Net deferred tax liabilities		3 345 238		7 786 318

## (B) Deferred tax recognized directly in equity

	30/9/2013	31/12/2012
	LE	LE
Fair value adjustments *	629 185 375	575 061 152
Changes in fair value of cash flow hedges**	(6 612 597)	(6 612 597)
	622 572 778	568 448 555

\* Deferred tax liabilities arising from the assets acquired and liabilities assumed as a result of the acquisition of the subsidiary Credit Libanais Bank – (note no. 1-3).

\*\* Directly deducted from cash flow hedges item presented in the statement of changes in equity.

**22- Other income**

Other income presented in the income statement includes LE 124 918 906 represents provision reversed.

**23- Provisions**

		<b>30/9/2013</b>	<b>31/12/2012</b>
		<b>LE</b>	<b>LE</b>
Expected claims provision	(23-1)	134 123 701	233 877 194
Servance pay provision	(23-1)	152 241 898	104 021 396
Other provisions		1 288 000	932 400
		<u>287 653 599</u>	<u>338 830 990</u>
		=====	=====

**23-1**

	<b>Expected Claims Provision</b>	<b>Severance pay provision</b>	<b>Total</b>
	<b>LE</b>	<b>LE</b>	<b>LE</b>
Balance at the beginning of the period	233 877 194	104 021 396	337 898 590
Transferred from liabilities held for sale	13 733 761	37 963 549	51 697 310
Formed during the period	10 220 083	9 528 775	19 748 858
Provision reversed	(122 292 102)	(2 626 804)	(124 918 906)
Foreign currency differences	2 286 848	12 786 668	15 073 516
Amounts used during the period	(3 702 083)	(9 431 686)	(13 133 769)
	<u>134 123 701</u>	<u>152 241 898</u>	<u>286 365 599</u>
	=====	=====	=====

**24- Share capital**

- The company's authorized capital amounts LE 3 200 million and issued and paid in capital amounts LE 1 913 570 000 distributed on 382 714 000 shares of par value LE 5 per share.
- The company's Extraordinary General Assembly approved in its session held on June 13, 2011 to increase the company's share capital from LE 1 913 570 000 to LE 2 391 473 750 with an increase amount of LE 477 903 750 through distributing of 95 580 750 stock dividends at one share to each four shares outstanding at the declaration date , this increase are financed from retained earnings according to the decision of the company's Ordinary General Assembly in its session held at the same date and the

required procedures had been taken and this increase have been registered in the Commercial Register on September 6, 2011.

- The company's Ordinary General Assembly approved in its session held on July 7, 2013 to increase the company's share capital with an amount of LE 477 903 750 through distributing stock dividends by one share to every outstanding five shares from retained earnings presented on December 31, 2012.
- The Egyptian Financial Supervisory Authority approved on September 1, 2013 to cancel a number of 391 000 shares of the company's shares. The company's issued shares became 573 484 500 shares with an amount of LE 2 867 422 500 and the cancelation have been registered in the Commercial Register on September 4, 2013.

#### 24-1 Treasury shares

- The company's board of directors approved in its session held on April 27, 2011 to purchase a number of 5 million shares of the company's shares and the company has purchased a number of 391 000 shares from Egyptian Stock Exchange Market at cost of LE 6 918 613.
- The company's Extraordinary General Assembly approved in its session held on July 25, 2013 to decrease the company's issued capital through cancelling a number of 391 000 shares of the company's shares which was thereon approved by The Egyptian Financial Supervisory Authority on September 1, 2013.

#### 25- Non - Controlling interests

	<b>30/9/2013</b>	<b>31/12/2012</b>
	<b>LE</b>	<b>LE</b>
Share capital	444 194 165	450 790 962
Legal reserve	139 390 534	127 049 733
Other reserves	665 125 793	563 475 870
Retained earnings	145 359 186	108 597 510
Other equity	75 144 361	78 913 800
Increase in fair value of net assets	1 287 431 745	1 175 798 705
Net profit for the period / year	160 606 296	151 559 875
Balance	<u>2 917 252 080</u>	<u>2 656 186 455</u>

## 26- Contingent liabilities

- The company guarantees its subsidiaries – Financial Brokerage Group and Hermes Securities Brokerage – against the credit facilities granted from banks and EFG- Hermes Brokerage – UAE against the credit facilities granted from banks amounting to AED 153 670 000 (equivalent to LE 293 294 562).
- The company and its subsidiaries have the following off-balance sheet assets and liabilities :

Off-balance sheet items :

	30/9/2013	31/12/2012
	LE	LE
Financing commitments given to financial institutions	742 279 000	778 621 200
Commitments to customers	2 137 196 800	1 434 006 000
Guarantees given to customers	1 006 972 200	810 339 600
Restricted and non – restricted fiduciary accounts	54 151 200	51 702 000
Commitments of signature received from financial intermediaries	115 207 000	73 155 600
Securities' commitments	555 307 400	484 734 600
Other commitments received	33 211 977 000	29 514 294 600
Assets under management	27 704 317 000	27 792 973 200

## 27- Incentive fee revenue

Due to inadequate assurance concerning the revenue recognition conditions and collection of the incentive fee on managing investment funds and portfolios, the assets management companies (subsidiaries) deferred the recognition of incentive fee with an amount of LE 34 513 503 till September 30, 2013 versus an amount of 35 827 511 till September 30, 2012 as no revenues are recognized if there are any uncertainties regarding the recovery of the consideration due.

Subsidiary's name	For the period ended	
	30/9/2013	30/9/2012
	LE	LE
Egyptian Portfolio Management Group	3 015 920	15 377 281
Hermes Fund Management	1 443 345	15 841 509
EFG- Hermes Financial Management (Egypt) Ltd.	30 054 238	4 608 721
Total	34 513 503	35 827 511

**28- Impairment loss on assets**

	2013		2012	
	For the period	For the period	For the period	For the period
	from 1/7/2013	from 1/1/2013	from 1/7/2012	from 1/1/2012
	to 30/9/2013	to 30/9/2013	to 30/9/2012	to 30/9/2012
	LE	LE	LE	LE
Impairment loss on accounts receivables & debit accounts	2 786	18 892 034	8 421	1 934 720
Impairment loss on available –for– sale investments	--	125 856 237	--	241 320
Impairment loss on loans – others *	--	102 171 216	--	--
<b>Total</b>	<b>2 786</b>	<b>246 919 487</b>	<b>8 421</b>	<b>2 176 040</b>

\* Note (8).

**29- Income tax expense**

	2013		2012	
	For the period	For the period	For the period	For the period
	from 1/7/2013	from 1/1/2013	from 1/7/2012	from 1/1/2012
	to 30/9/2013	to 30/9/2013	to 30/9/2012	to 30/9/2012
	LE	LE	LE	LE
Current income tax	(23 936 873)	( 57 052 263)	(19 171 341)	(69 489 686)
Deferred tax	(2 775 946)	( 3 682 674)	1 395 906	4 189 902
<b>Total</b>	<b>(26 712 819)</b>	<b>(60 734 937)</b>	<b>(17 775 435)</b>	<b>(65 299 784)</b>

**30- Cash and cash equivalents**

For the purpose of preparing the statement of cash flows, cash and cash equivalents are represented in the following :

	30/9/2013	31/12/2012
	LE	LE
Cash and due from banks	15 725 661 588	14 471 516 453
Due to banks and financial institutions	(670 552 776)	(579 512 696)
Less: Assets – maturity more than three months	(7 057 646 600)	(5 910 063 600)
Effect of exchange rate	--	84 189 148
<b>Cash and cash equivalents</b>	<b>7 997 462 212</b>	<b>8 066 129 305</b>

### 31- General administrative expenses

	2013		2012	
	For the period from 1/7/2013 to 30/9/2013	For the period from 1/1/2013 to 30/9/2013	For the period from 1/7/2012 to 30/9/2012	For the period from 1/1/2012 to 30/9/2012
	LE	LE	LE	LE
Wages , salaries and similar items	241 636 459	719 391 878	205 554 508	603 880 831
Consultancy	7 952 106	38 874 415	18 169 091	46 297 727
Travel , accommodation and transportation	11 068 554	32 333 119	9 372 256	28 938 321
Other expenses	111 089 713	316 125 080	101 940 027	293 726 382
<b>Total</b>	<b>371 746 832</b>	<b>1 106 724 492</b>	<b>335 035 882</b>	<b>972 843 261</b>

### 32- Earnings per share

	2013		2012	
	For the period from 1/7/2013 to 30/9/2013	For the period from 1/1/2013 to 30/9/2013	For the period from 1/7/2012 to 30/9/2012	For the period from 1/1/2012 to 30/9/2012
	LE	LE	LE	LE
Net profit for the period	116 157 256	185 197 068	83 828 846	232 089 765
Net profit for equity holders of the parent company	63 800 020	24 590 772	44 523 733	106 437 287
Weighted average number of shares	573 484 500	573 484 500	573 484 500	573 484 500
Earnings per share	0.11	0.04	0.08	0.19

### 33- Segment reporting

Segment information is presented in respect of the Group's business segments. The primary format, business segment, is based on the Group's management and internal reporting structure. Inter-segment pricing is determined on an arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment. The revenue & expense and assets & liabilities analyses in the table below are based on the type of business activities and services that are distinguishable component.



**For the period ended September 30, 2013**

	Investment banking LE	Commercial banking LE	Elimination LE	Total LE
Fee and commission income	398 444 571	426 015 226	--	824 459 797
Fee and commission expense	--	( 216 169 434)	--	( 216 169 434)
Net fee and commission income	398 444 571	209 845 792	--	608 290 363
Securities gains	16 506 500	( 211 094)	--	16 295 406
Share of profit of associate	--	6 548 503	--	6 548 503
Changes in the investments at fair value through profit and loss	37 177 717	51 107 693	--	88 285 410
Gains from selling assets classified as held for sale	24 599 488	--	--	24 599 488
Foreign currencies differences	84 189 148	--	--	84 189 148
Other income	132 177 753	27 520 233	--	159 697 986
Noninterest revenue	693 095 177	294 811 127	--	987 906 304
Interest and dividends income	116 153 699	2 280 411 770	( 72 418 555)	2 324 146 914
Interest expense	( 9 844 240)	(1 580 667 283)	( 1 255 628)	(1 591 767 151)
Net interest income	106 309 459	699 744 487	( 73 674 183)	732 379 763
Total net revenue	799 404 636	994 555 614	( 73 674 183)	1 720 286 067
Total noninterest expenses	(878 129 053)	(587 869 256)	(8 355 753)	(1 474 354 062)
Net (loss) profit before income tax	( 78 724 417)	406 686 358	( 82 029 936)	245 932 005
Income tax expense	( 10 973 775)	( 48 418 539)	( 1 342 623)	( 60 734 937)
Net (loss) profit for the period	( 89 698 192)	358 267 819	( 83 372 559)	185 197 068
Total assets	9 955 384 189	55 446 316 200	1 023 347 418	66 425 047 807
Total liabilities	1 889 347 726	50 818 076 800	1 448 746 620	54 156 171 146
Shareholders' equity	8 066 036 463	4 628 239 400	(425 399 202)	12 268 876 661
Total equity and liabilities	9 955 384 189	55 446 316 200	1 023 347 418	66 425 047 807

For the period ended September 30, 2012

	Investment banking LE	Commercial banking LE	Elimination LE	Total LE
Fee and commission income	426 927 723	349 946 176	--	776 873 899
Fee and commission expense	--	(192 714 130)	--	(192 714 130)
Net fee and commission income	426 927 723	157 232 046	--	584 159 769
Securities gains	27 999 689	40 091 296	--	68 090 985
Share of profit of associate	--	5 184 358	--	5 184 358
Changes in the investments at fair value through profit and loss	44 807 001	28 515 980	--	73 322 981
Foreign currencies differences	11 964 758	--	--	11 964 758
Other income	27 466 533	26 251 594	--	53 718 127
Noninterest revenue	539 165 704	257 275 274	--	796 440 978
Interest and dividends income	68 712 136	1 852 939 422	(60 424 463)	1 861 227 095
Interest expense	(11 880 979)	(1 258 837 736)	102 037	(1 270 616 678)
Net interest income	56 831 157	594 101 686	(60 322 426)	590 610 417
Total net revenue	595 996 861	851 376 960	(60 322 426)	1 387 051 395
Total noninterest expenses	(583 507 554)	(498 776 264)	(7 378 028)	(1 089 661 846)
Net profit before income tax	12 489 307	352 600 696	(67 700 454)	297 389 549
Income tax expense	(27 400 720)	(41 933 372)	4 034 308	(65 299 784)
Net (loss) profit	(14 911 413)	310 667 324	(63 666 146)	232 089 765
Total assets	9 406 903 386	46 414 065 150	530 617 132	56 351 585 668
Total liabilities	1 285 275 174	43 191 273 600	672 819 350	45 149 368 124
Shareholders' equity	8 121 628 212	3 222 791 550	(142 202 218)	11 202 217 544
Total equity and liabilities	9 406 903 386	46 414 065 150	530 617 132	56 351 585 668

**34- Tax status**

- As to Income Tax, the years from starting the operations to 31/12/2010 the competent tax inspectorate inspected the parent company's books and all the disputed points have been settled with the Internal Committee and as to year 2011 has been inspected which was objected thereon on the due date and as to 2012, according to tax form of tax law no. 91 of 2005 the company has submitted the tax return and paid the tax due.

- As to Salaries Tax, the parent company's books had been examined till 2008 and all the disputed points have been settled with the Internal Committee and the due amount has been paid and as to years 2009 / 2012, the parent company's books have not been inspected yet.
- As to Stamp Tax, the parent company's books had been examined from 1998 till 31/7/2006 and paid the due tax according to the resolution of Appeal Committee which was objected thereon in the courts, and the period from 1/8/2006 till 31/12/2012 have not been inspected yet.

### 35- Group's entities

The parent company owns the following subsidiaries:

	<b>Direct ownership</b>	<b>Indirect ownership</b>
	%	%
Financial Brokerage Group	99.88	0.04
Egyptian Fund Management Group	88.51	11.49
Egyptian Portfolio Management Group	66.33	33.67
Hermes Securities Brokerage	97.58	2.42
Hermes Fund Management	89.95	10.05
Hermes Corporate Finance	99.37	0.53
EFG - Hermes Advisory Inc.	100	--
EFG- Hermes Financial Management (Egypt) Ltd.	--	100
EFG - Hermes Promoting & Underwriting	99.88	--
Bayonne Enterprises Ltd.	100	--
EFG- Hermes Fixed Income	99	1
EFG- Hermes Management	96.3	3.7
EFG- Hermes Private Equity	1.59	63.41
EFG- Hermes Brokerage – UAE Ltd.	--	100
Flemming CIIC Holding	100	--
Flemming Mansour Securities	--	99.33
Flemming CIIC Securities	--	96
Flemming CIIC Corporate Finance	--	74.92
EFG- Hermes UAE Ltd.	100	--
EFG- Hermes Holding - Lebanon	99	--
EFG- Hermes KSA	73.1	26.9
October Property Development Ltd.	100	--
EFG- Hermes Lebanon	99	0.97
Mena Opportunities Management Limited	--	95
EFG- Hermes Mena (Caymen) Holding	--	100
Mena (BVI) Holding Ltd.	--	95
EFG - Hermes Mena Securities Ltd.	--	100
Mena Financial Investments W.L.L	--	100
EFG - Hermes Qatar LLC	100	--

	Direct ownership	Indirect ownership
	%	%
EFG- Hermes Oman LLC	--	51
EFG- Hermes Regional Investment Ltd.	100	--
Offset Holding KSC	--	50
EFG- Hermes IFA Financial Brokerage	--	45
IDEAVELOPERS	--	52
EFG- Hermes CB Holding Limited	--	100
EFG- Hermes Global CB Holding Limited.	100	--
EFG - Hermes Orient Advisory Inc.	--	70
EFG - Hermes Syria LLC	49	20.37
Sindyan Syria LLC	97	--
Talas & Co. LLP	--	97
EFG - Hermes Jordan	100	--
Mena Long-Term Value Feeder Holdings Ltd	--	100
Mena Long-Term Value Master Holdings Ltd	--	90
Mena Long-Term Value Management Ltd	--	90
EFG - Hermes CL Holding SAL	--	100
Credit Libanais SAL "the Bank"	--	63.739
Credit Libanais Investment Bank SAL	--	63.65
Lebanese Islamic Bank SAL	--	63.64
Credit International SA	--	59.16
Cedar's Real Estate SAL	--	63.69
Soft Management SAL	--	29.96
Hermes Tourism & Travel SAL	--	63.73
Crédit Libanais d' Assurances et de Réassurances SAL	--	42.69
Business Development Center SARL	--	62.86
Capital Real Estate SAL	--	62.46
Credilease SAL	--	63.27
Collect SAL	--	28.64
EFG - Hermes Investment Funds Co.	99.998	--
Mena FI Cayman Ltd.	--	100
EFG - Hermes Mena FI Management Limited.	--	100
Fixed Income Investment Limited.	--	100
Meda Access Cayman Holdings Limited .	--	100
EFG-Hermes Securitization Company	100	--
Financial Group for Real Estate Co.	99.992	--
EFG- Hermes Mutual Funds Co.	100	--

### **36- Financial instruments and management of related risks:**

The Company's financial instruments are represented in the financial assets and liabilities. Financial assets include cash balances with banks, investments and debtors while financial liabilities include loans and creditors. Notes (no. 2&3) of notes to financial statements includes significant accounting policies applied regarding basis of recognition and measurement of the important financial instruments and related revenues and expenses by the company to minimize the consequences of such risks.

#### **36-1 Market risk:**

Market risk is defined as the potential loss in both on and off balance sheet positions resulting from movements in market risk factors such as foreign exchange rates, interest rates, and equity prices.

Market risk is represented in the factors which affect values, earnings and profits of all securities negotiated in stock exchange or affect the value, earning and profit of a particular security.

According to the company's investment policy, the following procedures are undertaken to reduce the effect of this risk.

- Performing the necessary studies before investment decision in order to verify that investment is made in potential securities.
- Diversification of investments in different sectors and industries.
- Performing continuous studies required to follow up the company's investments and their development.

#### **36-2 Foreign currencies risk**

- The foreign currencies exchange risk represents the risk of fluctuation in exchange rates, which in turn affects the company's cash inflows and outflows as well as the value of its assets and liabilities in foreign currencies.
- As disclosed in note (3-2) the company has used the prevailing exchange rates to revalue monetary assets and liabilities at the balance sheet date.

#### **36-3 Risk management**

In the ordinary course of business, the group is exposed to a variety of risks, the most important of which are liquidity risk, interest rate risk, currency risk, credit risk and market risk. These risks are identified, measured and monitored through various control mechanisms in order to price facilities and products on a risk adjusted basis and to prevent undue risk concentrations.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Group's strategic planning process.

#### **36-4 Credit risk**

Credit risk is the risk of a person or an organization defaulting in the repayment of their obligations to the Group in respect of the terms and conditions of the credit facilities granted to them by the Group. The management minimizes this risk by spreading its loan portfolio over all economic sectors and by adopting appropriate procedures and controls to evaluate the quality of the credit facilities granted and the creditworthiness of the borrowers. The credit risk of connected accounts is monitored on a united basis. In addition, the effective credit appraisal procedure for examining applications for credit facilities followed by the Group, adopts as the main criteria the repayment capability and obtaining sufficient collateral. The continuous monitoring of credit accounts and the timely preventive action further minimize, to a large extent, the exposure to credit risk. Note 7 of this report shows the distribution of loan portfolio by nature of facility, by economic sector.

#### **36-5 Liquidity risk**

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind and monitors future cash flows and liquidity on daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Group maintains a portfolio of high marketable and diverse assets that can be easily liquidated in the event of an unforeseen interpretation of cash flow. In addition, the Group maintains statutory deposits with the Central Banks.

The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and to the Group in specific. The Group maintains a solid ratio of high liquid net assets in foreign currencies to deposits and commitments in foreign currencies taking markets conditions into consideration.

### **36-6 Interest rate risk**

Interest rate risk stems from the sensitivity of earnings to future movements in interest rates applied on assets and liabilities.

The Group's management closely monitors interest rate fluctuations on a continuous basis and ensures that assets and liabilities are matched and re-priced in a timely manner. The Group is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities that mature or are re-priced in a given period. The most important source of interest rate risk derives from the lending, funding and investing activities, where fluctuations in interest rates are reflected in interest margins and earnings.

### **36-7 Equity price risk**

Equity price risk is the risk that the value of a portfolio will fall as a result of change in stock prices. Risk factors underlying this type of market risk are a whole range of various equity (and index) prices corresponding to different markets (and currencies/maturities), in which the Group holds equity-related positions.

The Group sets tight limits on equity exposures and the types of equity instruments that traders are allowed to take positions in. Nevertheless, depending on the complexity of financial instruments, equity risk is measured in first cash terms, such as the market value of a stock/index position, and also in price sensitivities, such as sensitivity of the value of a portfolio to changes in the underlying asset price. These measures are applied to an individual position and/or a portfolio of equity products.

### **36-8 Operational risk**

Operational risk is the risk of direct or indirect loss due to an event or action causing failure of technology, process infrastructure, personnel, and other risks having an operational risk impact. The Group seeks to minimize actual or potential losses from operational risk failure through a framework of policies and procedures that identify, assess, control, manage, and report those risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes.

### **36-9 Fair value of financial instruments**

The fair value of the financial instruments do not substantially deviated from their book value at the balance sheet date. According to the valuation basis applied, in accounting policies to the assets and liabilities.

### 36-10 Derivative financial instruments and hedge accounting

- Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair value, according to the valuation basis applied, in accounting policies to derivative financial instruments, (note no. 3-4).
- In accordance with an arrangement between the subsidiary, EFG Hermes MENA Securities Limited Co. and its customers (“the customers”), the Company from time to time enters into fully paid Shares Swap Transaction Contracts (“the Contracts”) with the customers. Under the Contracts the customers pay to the Company a pre-determined price, which is essentially the market price at the trade date, in respect of certain reference securities. In return for such shares swap transactions the Company pays to the customers the mark to market price of the reference securities at a pre-determined date (normally after one year). However, the Contracts can be terminated at any time by either of the parties, which shall be the affected party.  
In order to hedge the price risks with respect to the reference securities under the Contracts, the Company enters into back-to-back fully paid Share Swap Transaction Contracts with other subsidiaries, MENA Financial Investments W.L.L. (“MENA-F”) and EFG-Hermes KSA. Accordingly, the Shares Swap Transactions are measured at fair value based on underlying reference securities under the Contracts.

### 37- Corresponding figures

Certain reclassification and adjustments have been made to some comparative figures in order to conform with the current year presentation. These adjustments are attributable to the following:

	(as reported)		(Amended)
	For the	Adjustments	For the
	year ended		year ended
	31/12/2012		31/12/2012
	LE	LE	LE
Other assets	694 102 912	(64 254 101)	629 848 811
Creditors and other credit			
balances	1 465 720 186	(598 155 070)	867 565 116
Other liabilities	--	1 037 797	1 037 797
Deferred tax liabilities	--	(576 234 873)	(576 234 873)
Retained earnings	1 439 922 052	(28 191 606)	1 411 730 446
Non - Controlling interests	2 671 366 550	(15 180 095)	2 656 186 455